

DATE: 11/3/2023 **BALLOT NUMBER:** BB23-03

SUBJECT: Amend IT budget for transitioning to Visualforce for Document Generation in Response to S-Docs Pricing Increase

TO: Board of Directors

REQUESTED BY: Vicki Jo Harrison

BALLOT: Amend the IT budget for FY24 by \$15,000 to convert Salesforce PDF generation from S-Docs to Visual Force Pages:

1. Cat Registration Certificate and Foundation Registry
2. Breeder Slip
3. Litter Breeder Slips
4. Litter Certificate

RATIONALE: Historically, our annual expenditure for S-Docs has been approximately \$4,700. However, the vendor has proposed a staggering incremental increase in pricing over the next four years, eventually reaching nearly \$40,000 annually. This price hike is simply unacceptable and poses a financial burden for TICA.

S-Docs justified this increase by aligning their new pricing with current market rates. While their affordability was a key factor in our initial selection of S-Docs, their transition to a per-document pricing model will significantly escalate our costs. TICA would face an annual expense of \$40,000 due to the high volume of documents generated through S-Docs.

The most promising approach is swiftly converting the most frequently generated documents into Visual Force Pages. This transition will allow us to achieve the same functionality without recurring costs. While this transition has been part of our long-term plans, the urgency to act now has become imperative.

The estimated effort required for this transition to Visual Force, including developing necessary Apex code, test classes, styling, and reconfiguring processes utilizing S-Docs, is approximately \$15,000.

We require a budget increase of \$15,000 for this fiscal year to cover the costs associated with the transition to Visualforce. This allocation will ensure the timely completion of this project and avert the financial burden imposed by S-Docs' new pricing structure.

This strategic move not only addresses the immediate financial challenge posed by S-Docs' pricing increase but also positions us for long-term cost savings and operational efficiency.

YES: Armel, Brown, Cherau, Faccioli, Goulter, Hawksworth-Weitz, Knapp, Russo, Schiff, Shi, Stadter, Tasaki, van Mullem, Vlach

ABSTAIN: Barton **NONVOTING:** Harrison

投票 Salesforce の PDF 作成を S-Docs から Visual Force Pages に変換するため、FY24 の IT 予算を 15,000 ドル修正する:

1. 猫の登録証明書と財団登録簿
2. ブリーダースリップ
3. リター・ブリーダー・スリップ
4. リッター証明書

理由:これまで、S-Docs への年間支出は約 4,700 ドルでした。しかし、このベンダーは今後 4 年間に渡り、最終的に年間 40,000 ドル近い値上げを提案しています。この値上げは断じて容認できず、TICA にとって経済的負担となる。

S-Docs 社は、新しい価格設定を現在の市場価格に合わせることで、この値上げを正当化した。S-Docs の手頃な価格設定は、私たちが S-Docs を最初に選択した際の重要な要因でしたが、文書ごとの価格設定モデルへの移行は、私たちのコストを大幅に上昇させることとなります。TICA では、S-Docs で作成される文書の量が多いため、年間 40,000 ドルの出費に直面することとなります。

最も有望なアプローチは、最も頻繁に生成される文書を速やかに Visual Force Pages に変換することです。この移行により、経常的なコストをかけずに同じ機能を実現できる。この移行は長期的な計画の一部でしたが、今すぐ行動を起こすことが急務となりました。

必要な Apex コードの開発、テストクラス、スタイリング、S-Docs を利用したプロセスの再構成など、この Visual Force への移行に必要な労力の見積もりは約 15,000 ドルです。